Sponsorship Prospectus

AASLD Nov. 10-14, 2023 The Liver Meeting®



BOSTON, MA

DEAR AASLD PARTNERS,

Thank you for your interest in **The Liver Meeting**® (TLM) and for partnering with AASLD to advance your scientific, marketing and business development goals. There is no better place than TLM to meet physicians, scientists and allied health professionals focused on preventing and curing liver disease. Each year TLM also welcomes hundreds of patients who join us to connect, learn and share through special programming and events.

On behalf of AASLD's Governing Board and the hundreds of volunteers participating in our 2023 program, I want to personally thank you for continuing to support and take part in TLM. Our goal is to work with you, our partners, to help you achieve your goals.

In this prospectus, we present myriad opportunities for your organization to engage with the TLM audience at this year's event. Please spend some time exploring and considering these varied options. If you don't see what you're looking for and want to build a customized package to meet your unique needs, our team can help. Simply contact Heather Cooney, CMP, CEM, at exhibits@aasld.org or +1 703-740-9416! Heather can also tell you more about how your organization can engage with AASLD as a partner throughout the year.

We look forward to seeing you in Boston, MA, this year!

Best regards,

Matthew D'Uva, FASAE, CAE Chief Executive Officer AASLD



PROGRAM OVERVIEW



ABOUT **AASLD**

AASLD is the leading organization for scientists and healthcare professionals working to prevent and cure liver disease. We foster research that leads to improved treatment options for millions of patients with liver disease. We advance the science and practice of hepatology through educational conferences, training programs, professional publications and partnerships with government agencies and sister societies.



ABOUT THE LIVER MEETING®

TLM is AASLD's flagship annual event, also known as "the hottest meeting in hepatology." TLM convenes thousands of attendees from around the world to:

- Learn about the latest advances in hepatology from experts in the field.
- Explore cutting-edge technology and solutions at our trade show.
- Renew connections.
- Build new relationships.

Meeting attendees can select from several special program tracks based on their interests. They can also participate in special, fun curated events in their downtime. TLM is a unique, lively event that keeps attendees coming back for more each year.



TLM OFFERS ATTENDEES SPECIAL PROGRAMS AND EVENTS









Patient Programming



Special Interest Group (SIG) Sessions



Specially Curated Events

WHO WILL YOU MEET AT TLM?

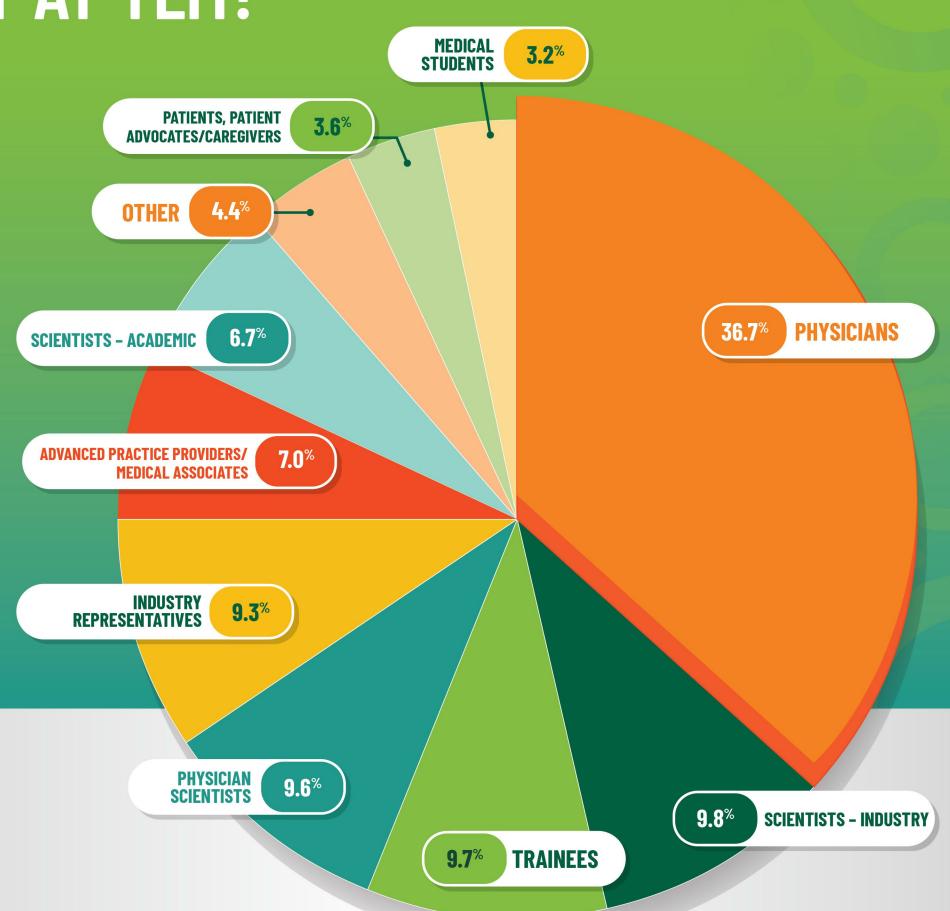
ATTENDEES AT A GLANCE

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AASLD and TLM is a terrific forum for our company to engage with the liver specialist community in a two-way dialogue. We're able to share our data/science while also hearing how others are pushing science forward to deliver better care for patients. It's an action-packed meeting that we prioritize, and we will be back next year!

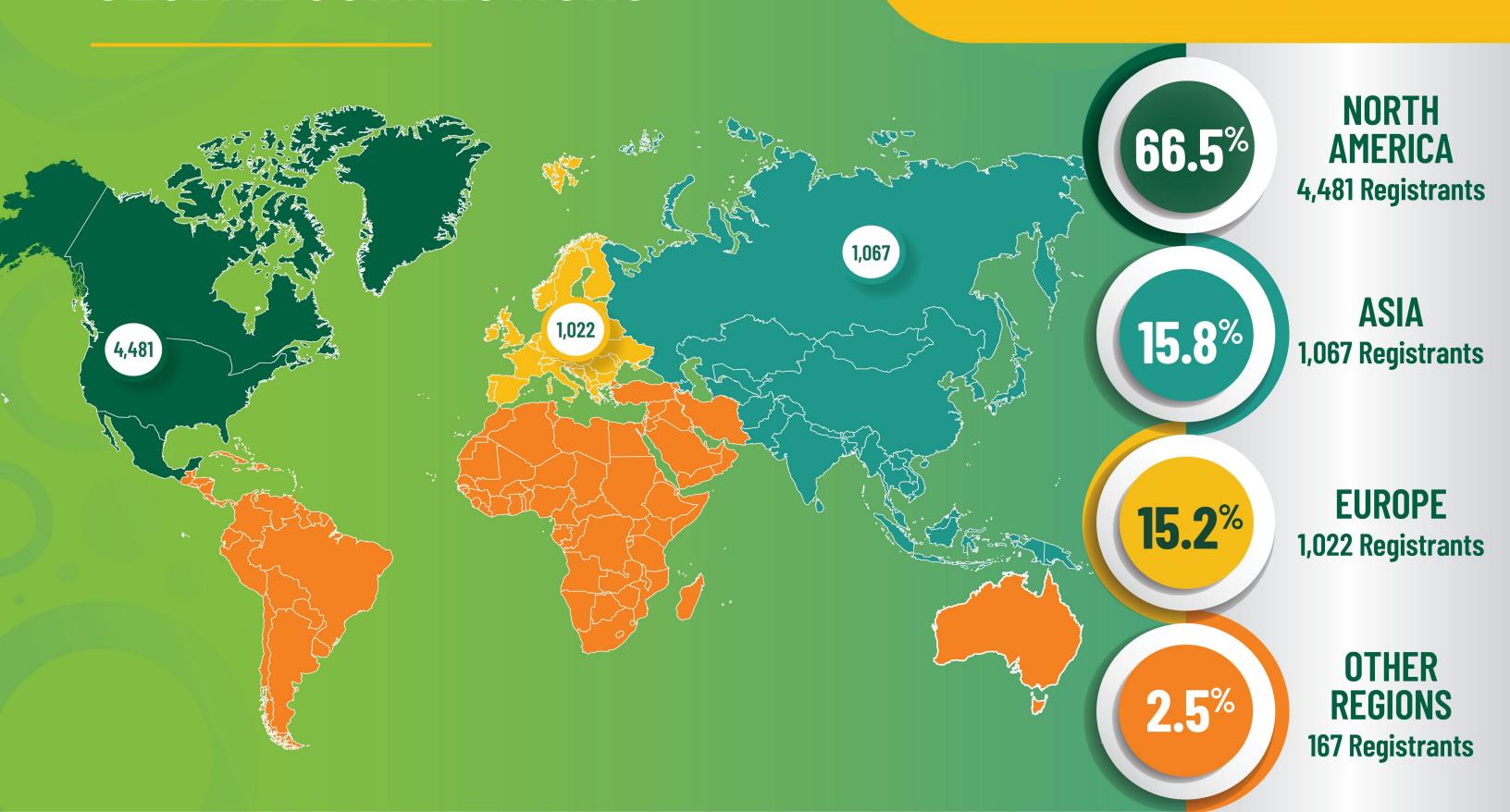
- TLM 2023 EXHIBITOR





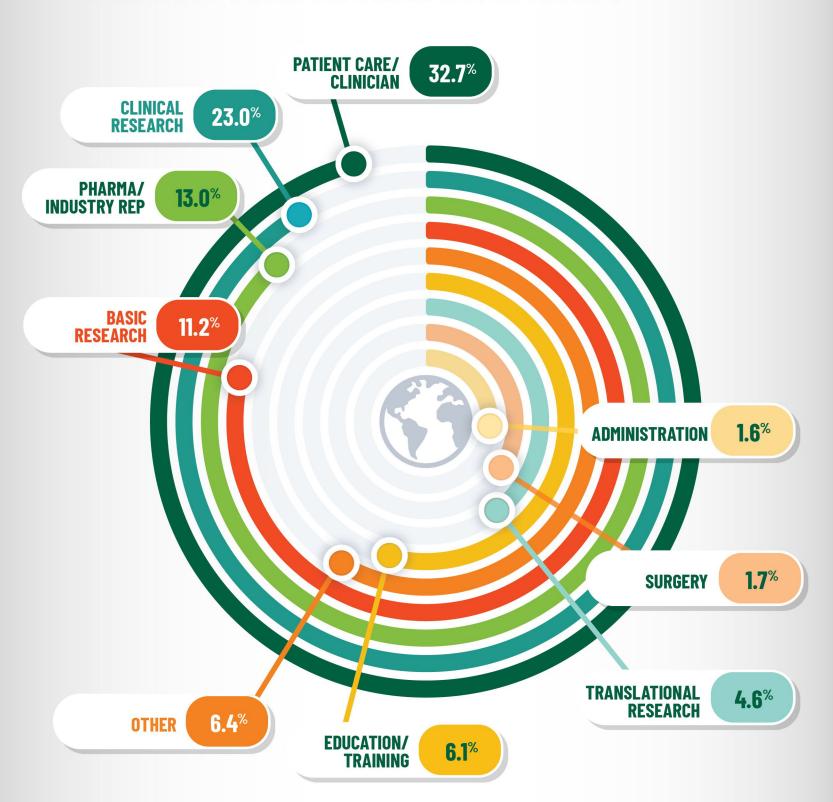
MAKE LASTING GLOBAL CONNECTIONS

TLM AND TLMdX HAD A COMBINED TOTAL OF **6,737 REGISTRANTS** FROM **79 COUNTRIES** IN 2022



MAKE LASTING GLOBAL CONNECTIONS

PRIMARY PROFESSIONAL ACTIVITY



PRIMARY **SPECIALTY AREAS**

TLM participants reported the following as their specialties or areas of focus.

Hepatology Pediatrics Addiction Medicine Immunology Primary Care Basic Science Clinical Pharmacology Radiology **Infectious Diseases Clinical Science Internal Medicine** Surgery **Epidemiology/Public Health** Virology **Oncology Gastroenterology Pathology**

YEARS OF **PROFESSIONAL EXPERIENCE**



INDUSTRY SUPPORTER OPPORTUNITIES

EXHIBITS

AASLD has reimagined the exhibit space at the Hynes Convention Center to accommodate more exhibitors, posters and product theaters. This larger footprint enables AASLD to creatively use the exhibit halls, placing exhibit booths alongside other key components of the conference. Exhibitors can select exhibit space in Exhibit Halls A – D on both the plaza and the second level of the convention center:

- Exhibit Hall A contains exhibit booths, a product theater and posters.
- Exhibit Hall B contains exhibit booths and a product theater.
- Exhibit Hall C contains exhibit booths and posters.
- Exhibit Hall D contains exhibit booths and the AASLD Hub.

EXHIBIT HALL HOURS

Saturday, November 11, 2023 | 6:00 – 7:30 p.m. (opening reception in exhibit halls)

Sunday, November 12, 2023 | 9:30 a.m. – 4:30 p.m. **Monday, November 13, 2023** | 9:30 a.m. – 4:30 p.m.

RESERVE YOUR SPACE

Book your exhibit space today! aasld.org/the-liver-meeting/exhibitors-industry-support

EXHIBIT BOOTH **OPTIONS**

Category	Rate
Inline booth 10 ft. x 10 ft.	\$3,400
Corner fee	\$200
Island booth (400 sq. ft. minimum)	\$37/sq. ft.

Business Suites	Dimensions	Rate
Small (for 5 people)	10 ft. x 10 ft.	\$15,000
Large (for 10 people)	10 ft. x 20 ft.	\$25,000

Business Suite Access and Hours

Access your business suite outside of exhibit hall hours! Take advantage of your meeting space before the exhibit halls open and after the halls close for the day. Expanded suite hours are:

Sunday, November 12, 2023 | 7:30 a.m. – 5:30 p.m. Monday, November 13, 2023 | 7:30 a.m. – 4:30 p.m.

Nonprofit Booth	Rate
Booth (either 10 ft. x 10 ft. or 8 ft. x 10 ft.)	\$675

Nonprofit booths include carpet, a 6 ft. draped table, two chairs, a trash can and one cleaning.

INDUSTRY SUPPORTER OPPORTUNITIES



Supporting AASLD and exhibiting [at] The Liver Meeting last year truly allowed our teams to immerse themselves in the liver health community and continue to drive awareness for the unmet needs that so many face within the cholestatic liver disease population. Additionally, the team at AASLD made our planning experience smooth with personal touches along the way. We are so excited to continue our partnership in 2023!

MAXIMIZE YOUR PRESENCE AT TLM

AASLD offers a variety of sponsorships at different price points and levels of exposure. For an up-to-date list of available sponsorships, visit the <u>TLM Exhibitor Dashboard</u> in MYS!

GOLD SPONSORSHIP LEVEL

Sponsors receive the greatest recognition and exposure to TLM attendees with AASLD's new Gold Sponsorship level — for sponsors who have a total sponsorship spend of \$75,000 or more. Gold Sponsor benefits include:

- Logo recognition as a Gold Sponsor on the website and on sponsorship signage.
- A promotional insert in the digital conference bag.
- Five additional complimentary exhibitor badges.
- Recognition as a Gold Sponsor on social media during TLM.

RESERVE YOUR SPONSORSHIP SPOT

TLM is the must-attend event for meeting, informing and connecting with prospective customers. Learn more about our business solutions to make the most of your event presence. Reserve your sponsorship opportunity for TLM 2023 today!

Contact the Exhibit and Sponsorship Team at exhibits@aasld.org or +1 703-299-9766 to discuss custom sponsorship packages to meet your marketing goals.

All sponsorship opportunities are available on a first-come, first-served basis.



DIGITAL MEDIA

Opportunity	Description	Quantity Rate		Rate
Opportunity	Description	Available	Exhibitor	Non-Exhibitor
Sheraton Digital Signage in Walkway From Hynes Convention Center	Brand a rotation on the Sheraton screen at the entrance from the Hynes Convention Center. Your brand will catch attendees' eyes as they travel between sessions and networking events and go to their hotel rooms. (Six total sponsored rotations).	5	\$8,000	\$10,000
Wi-Fi at the Hynes	Feature your branding on a customizable splash page. The page has a URL redirect for attendees to use when connecting to Wi-Fi throughout the conference.	1	RESERVED	\$18,750

CHARGING STATION AND **LOUNGES**

Opportunity	Description	Quantity		
Оррогини	Description	Available	Exhibitor	Non-Exhibitor
Charging Station	Sponsor a charging station with your branding on customizable graphic panels and a wall cling in high-traffic areas.	2	\$15,000	\$18,750
Networking Lounge	Splash your brand on café-style tabletops and attendee seating areas.	2	SOLD	\$15,000
Recharge Lounge	Power up or power down. Display your brand while attendees relax in comfortable seating and recharge their devices.	2	\$20,000	\$25,000

FOOD AND BEVERAGE EXPERIENCES

Opportunity Descript	Description	Quantity	Rate		
Opportunity	Description	Available	Exhibitor	Non-Exhibitor	
Coffee Breaks in Exhibit Halls	Caffeinate! Take advantage of guaranteed exposure for your company at coffee break stations throughout the exhibit halls. Your company will receive recognition on signage at these stations and in the conference app.	4	\$18,000	\$22,500	
Opening Reception	Make an opening statement! During the reception, your company will receive recognition on signage outside the exhibit halls, at food and beverage stations throughout the exhibit halls, and in the conference app.	3	\$15,000	\$18,750	
Water Coolers	Hydrate! Sponsor five (5) water coolers throughout the convention center with exposure in highly trafficked areas for 4 days (Friday, November 10 – Monday, November 13).	2	\$15,000	\$18,750	

HOTELS

Opportunity	Opportunity Description	Quantity Available	Rate		
Opportunity	Description		Exhibitor	Non-Exhibitor	
Hotel Keycards	Put your stamp on attendees' conference experience by putting your company's logo on hotel keycards at three hotels connected to the Hynes Convention Center, including AASLD's headquarters hotel!	RESERVED	\$15,000	\$18,750	
Room Drops	Get exclusive exposure on each distribution date at three hotels connected to the Hynes Convention Center, including AASLD's headquarters hotel. Each daily participant is allowed to distribute one promotional piece.	SOLD	\$15,000	\$18,750	

ON-SITE BRANDING: Banners

Opportunity		Quantity	uantity Rate	
Ορροιταιίτη	Description	Available	Exhibitor	Non-Exhibitor
Aisle Signs	Own the air! Put your brand on all aisle signs in the first or second-floor exhibit halls.	2	\$10,000	\$12,500
Entrance Banner 1 From Prudential Center/Sheraton	Be the first message attendees see when they enter the Hynes Convention Center!	SOLD	\$10,000	\$12,500
Entrance Banner 2 From Prudential Center/Sheraton	Leave your mark! Be the last message attendees see as they leave the convention center!	RESERVED	\$10,000	\$12,500
Escalator Banner – Third Floor	Turn heads with a banner advertisement above the escalators to Exhibit Halls C and D.	RESERVED	\$8,000	\$10,000
Rotunda Banners (set of two)	Call attention to your company with a set of two (2) banners hanging in the rotunda; visible from the escalators between the first and second floors.	1	\$10,000	\$12,500
Rotunda Banner (large)	Welcome attendees with the prominently placed rotunda banner hanging in the main escalator pathway.	SOLD	\$15,000	\$18,750

ON-SITE BRANDING: Column Wraps

Opportunity Description	Quantity	Rate		
Оррогсинсу	Description	Available	Exhibitor	Non-Exhibitor
Column Wraps – Auditorium Foyer (two columns)	Stand out in the crowd by putting your brand on two (2) column wraps in high-traffic locations.	RESERVED	\$12,000	\$15,000
Column Wraps – Hall B Foyer (two columns)	Stand out in the crowd by putting your brand on two (2) column wraps in high-traffic locations.	SOLD	\$8,000	\$10,000
Column Wraps – Hall D Foyer (two columns)	Stand out in the crowd by putting your brand on two (2) column wraps in high-traffic locations.	1	\$8,000	\$10,000

ON-SITE BRANDING: CLINGS

Opportunity		Quantity		Rate	
Оррогсинсу	Description	Available	Exhibitor	Non-Exhibitor	
Escalator Floor Cling – First Floor Rotunda (two clings for adjacent escalators)	Raise your brand! Place your logo and message on two (2) clings by highly trafficked escalators between conference floors.	RESERVED	\$7,000	\$8,750	
Escalator Floor Cling – Second Floor Rotunda (two clings for adjacent escalators)	Raise your brand! Place your logo and message on two (2) clings by highly trafficked escalators between conference floors.	1	\$7,500	\$9,375	
Escalator Floor Cling – Third Floor Rotunda	Raise your brand! Place your logo and message on a cling by highly trafficked escalators between conference floors.	1	\$3,000	\$3,750	
Sheraton – Back Bay Hallway Clings	Highlight your presence at TLM with a wall and column cling at the Sheraton. Clings are located in Back Bay Hallway enroute to the Hynes Convention Center	1	\$20,000	\$25,000	
Wall Cling – Auditorium Foyer (large graphic)	Make a statement! Splash your message on the wall outside the auditorium (AASLD's main stage)!	1	\$10,000	\$12,000	
Wall Cling – Auditorium Foyer (XL graphic)	Make a statement! Splash your message on the wall outside the auditorium (AASLD's main stage)!	RESERVED	\$15,000	\$18,750	
Window Clings – Third Floor	Stand out with third-floor window clings outside AASLD breakout sessions!	1	\$12,000	\$15,000	

ON-SITE BRANDING: SIGNAGE

Opportunity	unity Description	Quantity	Rate		
Opportunity	Description	Available	Exhibitor	Non-Exhibitor	
Exhibit Hall Map	Spotlight your exhibit presence by sponsoring one (1) exhibit hall map, located in each of TLM's four exhibit halls. Two in Halls A & B remaining.	2	\$4,000	\$5,000	
Hand Sanitizer Station	Keep it fresh with your brand on one (1) hand sanitizer station in an exhibit hall.	SOLD	\$1,500	\$1,875	
Mall Map	Help attendees find the way at TLM! Sponsor one (1) large-scale mall map. Maps are placed throughout TLM in highly trafficked areas.	RESERVED	\$4,000	\$5,000	
Poster and Exhibit Hall Divider Wall	Highlight your exhibit hall presence by sponsoring the divider between the exhibits and poster halls!	1	\$20,000	\$25,000	
Poster Hall Maps	Assist attendees in navigating the poster halls! Sponsor two (2) large-scale mall maps, placed at the entrances to both poster halls.	1	\$7,000	\$8,750	

PRE-CONFERENCE EXPERIENCE

Opportunity	Description	Quantity Available	Rate		
Opportunity	Description		Exhibitor	Non-Exhibitor	
Housing Confirmation	Sponsor the housing platform, where all attendees reserve their AASLD hotel room at the lowest prices! Your ad will also appear on individual and group housing email confirmations.	1	\$20,000	\$25,000	
Registration Platform Ad and Confirmation	Sponsor the registration platform with a registration banner featuring your company. Banners are clickable HTML5 ads (animated GIF compatible) that rotate every 15 seconds. Your company logo will also be included in the footer of every attendee's registration confirmation email.	5	\$45,000	\$56,250	

THOUGHT LEADERSHIP AND NETWORKING EVENTS

Opportunity	Description	Quantity Available	Rate	
			Exhibitor	Non-Exhibitor
Community Conversation	Build your brand and highlight your industry leadership by sponsoring a Community Conversation with a sponsor-selected speaker on the panel. Select from curated Community Conversation topics specific to your target audience and market. Engage directly with an average audience of 100 attendees. Sponsorship Recognition: Company will be listed as sponsor in marketing materials, and sponsor's logo will appear on walkin PowerPoint slide.	3	\$7,500	_
Diversity, Equity and Inclusion Reception	Celebrate our diversity! Sponsorship includes brand alignment with an issue of importance to your organization and recognition of your support through logo visibility. Reception audience of 150 – 200 TLM attendees. Sponsorship Recognition: Each sponsor will be listed in marketing materials, and its logo will appear on signage. Sponsors will also receive reception invitations for five company representatives.	1	\$5,000	\$6,250
ePosters	Highlight your brand on ten (10) ePoster stations. Sponsorship includes your company's name on the opening screen and recognition on the ePoster display unit (splash page).	1	\$30,000	\$37,500
Patient Program	Support AASLD's growing patient programming, which reaches more than 220 patients and patient advocates attending TLM in person and virtually! Sponsorship includes welcome and logo recognition. Sponsorship Recognition: Annual Forum sponsor recognition in welcome remarks from AASLD CEO. TLM conference wide digital signage logo recognition as patient program sponsor. Logo recognition on Patient Program Sponsor walk-in PowerPoint slide and signage.	7	\$10,000	\$12,500
Pride Reception	Stand proud with Pride. Sponsorship includes brand alignment with an issue of importance to your organization and recognition of your support through logo visibility. Reception audience of 150 – 200 TLM attendees. Sponsorship Recognition: Company will be listed as sponsor in marketing materials, and sponsor's logo will appear on signage. Reception invitations for five company representatives.	1	\$5,000	\$6,250
Shark Tank Competition	Highlight your industry leadership by sponsoring the AASLD Liver Cancer Special Interest Group (SIG) Shark Tank Competition, which seeks the most innovative ideas in hepatology treatment and care. The winner(s) of the 2023 Shark Tank Competition will receive recognition and an award to support the development and commercialization of their research project. Join AASLD and the AASLD Foundation in supporting the next innovative idea in liver disease research and treatment. Sponsorship Recognition: Company will be listed as sponsor in marketing materials, and sponsor's logo will appear on walkin PowerPoint slide. Reserved sponsor seating for five company representatives.	3	\$5,000	\$6,250

EMAIL BANNER ADS

SPECS: 728 X 90 PIXELS (FILE TYPE: PNG; MAX SIZE: 200K) | ONE AD AVAILABLE PER OPPORTUNITY

Opportunity	Description	Rate	
Оррогсинсу	Description		Non-Exhibitor
"Know Before You Go" Email Banner Ad (middle placement)	Secure the middle banner ad and promote your TLM presence in the "Know Before You Go" email sent to all attendees just before TLM. <i>Historical average: 74% open rate and 36% click-through rate</i>	RESERVED	\$12,500
"Know Before You Go" Email Banner Ad (top placement)	Secure the top banner ad and promote your TLM presence in the "Know Before You Go" email sent to all attendees just before TLM. <i>Historical average: 74% open rate and 36% click-through rate</i>	SOLD	\$15,000
TLM Attendee Survey Banner Ad (exclusive top placement)	Make a lasting impression! Brand the TLM Attendee Survey with the exclusive top banner ad. The TLM Attendee Survey will be sent to all attendees just after the conference. Historical average: 67% open rate and 14% click-through rate	\$8,000	\$10,000
TLM Daily Attendee Email Banner Ad (middle placement)	Make your mark! Brand all five (5) TLM daily emails with the middle banner ad. Combining all 5 days, your banner ad will appear in more than 25,000 emails. <i>Historical average: 57% open rate and 9% click-through rate</i>	RESERVED	\$16,250
TLM Daily Attendee Email Banner Ad (top placement)	Make your mark! Brand all five (5) TLM daily emails with the top banner ad. Combining all 5 days, your banner ad will appear in more than 25,000 emails. <i>Historical average:</i> 57% open rate and 9% click-through rate	RESERVED	\$21,250

EMAIL BANNER ADS (CONT.)

SPECS: 728 X 90 PIXELS (FILE TYPE: PNG; MAX SIZE: 200K) | ONE AD AVAILABLE PER OPPORTUNITY

Opportunity	Description		Rate	
Opportunity			Non-Exhibitor	
TLM Daily Patient Email Banner Ad (middle placement)	Make your mark! Brand all five (5) TLM daily patient-focused emails with the top banner ad. Combining all 5 days, your banner ad will appear in more than 4,000 emails. Historical average: 67% open rate and 17% click-through rate	\$2,000	\$2,500	
TLM Daily Patient Email Banner Ad (top placement)	Make your mark! Brand all five (5) TLM daily patient-focused emails with the top banner ad. Combining all 5 days, your banner ad will appear in more than 4,000 emails. <i>Historical average: 67% open rate and 17% click-through rate</i>	RESERVED	\$5,000	
TLM Registration Promotion Email, Footer Ads – September (bundle of two emails)	Place your footer banner ad on two (2) registration promotion emails sent in September to AASLD's audience of more than 25,000. <i>Historical average: 47% open rate and 5% click-through rate</i>	\$5,000	\$6,250	
TLM Registration Promotion Email, Footer Ads – October (bundle of two emails)	Place your footer banner ad on two (2) registration promotion emails sent in October to AASLD's audience of more than 25,000. <i>Historical average: 47% open rate and 5% click-through rate</i>	\$5,000	\$6,250	

REGISTERED ATTENDEE **NEWSLETTER BANNER ADS**

SPECS: 728 X 90 PIXELS (FILE TYPE: PNG; MAX SIZE: 200K) | ONE AD AVAILABLE PER OPPORTUNITY

Opportunity	Description		Rate	
Ορροιταιίτη			Non-Exhibitor	
Registered Attendee Newsletter Banner – September (top placement)	Place your company's banner ad on the September newsletter to registered attendees. This newsletter reaches an average of 3,000 attendees. Historical average: 57% open rate and 7% click-through rate	\$3,000	\$3,750	
Registered Attendee Newsletter Banner – October (top placement)	Place your company's banner ad on the October newsletter to registered attendees. This newsletter reaches an average of 4,500 attendees. Historical average: 55% open rate and 13% click-through rate	RESERVED	\$7,500	
Registered Patient Advocate Newsletter Banner – September (top placement)	Place your company's banner ad on the September newsletter to registered patient advocate attendees. This newsletter reaches an average of 30 – 50 attendees. Historical average: 70% open rate and 8% click-through rate	\$500	\$625	
Registered Patient Advocate Newsletter Banner – October (top placement)	Place your company's banner ad on the October newsletter to registered patient advocate attendees. This newsletter reaches an average of 100 attendees. Historical average: 63% open rate and 11% click-through rate	\$1,000	\$1,250	

INDUSTRY SUPPORTER OPPORTUNITIES

ADDITIONAL OPTIONS

Visit the <u>TLM website</u> for details on additional industry supporter opportunities.

PRODUCT THEATER

Exhibitors are invited to present new research, key findings and the latest treatments to TLM attendees. Product theaters are held during scheduled breaks in the TLM educational program.

SATELLITE SYMPOSIA

AASLD invites commercial supporters of TLM to organize educational symposia to meet the CME needs of the hepatology community. Symposia will take place in breakfast, lunch and dinner time slots. A limited number of lunch symposia slots are available at the Hynes Convention Center. Others will occur at nearby hotels.

AFFILIATE EVENTS

AASLD provides opportunities for universities; government agencies; and nonprofit, corporate and industry groups to organize noneducational events during TLM. Once AASLD approves a request for an event (on a first-come, first-served basis), hotels will provide space assignments.

CORPORATE AFFILIATE MEMBERS

AASLD's Corporate Affiliate Members receive special benefits during TLM. To learn more and become a Member, visit our online application.

EXHIBIT AND SPONSORSHIP **CONTACT INFORMATION**

Contact the AASLD Exhibit and Sponsorship Team at

